



WE'RE LOOKING FOR A MANUFACTURING COST & PRICING ANALYST POSITION LOCATION: FORT ERIE, ON

The Manufacturing Cost & Pricing Analyst is responsible for the pricing rules, pricing all products and services, provided by Airbus Helicopters Canada Limited ("AHCA") and monitoring of the departmental gross margins achieved in accordance with Airbus Helicopters ("AH") rules and AHCA business plans. Month end responsibilities include calculating hourly rates, cost base, and various other reports necessities.

MAIN RESPONSIBILITIES

Monitoring Costs and Pricing in the Manufacturing Department

- Develop standard practices used for pricing of intercompany manufacturing parts.
- Participate in the calculation of current year's costing rates, departmental gross margin targets, burden rates, internal factors to monitor costs.
- Organize meetings with Finance, Programs and Customer Support to determine current years selling rates to update rules for the current year.
- Prepare monthly variance reports to monitor manufacturing costs and rates.
- Receive file from AH of current year's spare pricing file and convert for internal use (currency conversion required).
- Compile an upload file to have current years' pricing updated in ERP for sales
- Working daily with Global Supply Chain and Customer Service Representatives to provide selling prices for new intercompany spares
- Prepare costing and pricing for AHCA research and development options, review and approve with Program and Finance departments
- Monitor competitiveness of pricing with competitors' products and services
- Analyze the cost of labour and overhead for manufacturing processes
- Prepare detailed cost reports and variance analyses

Pricing of Repair & Overhaul, Blade Repairs and After Sales Maintenance of AHCA Services

- Update each blade operation with the current year's costing rates and gross margin targets
- Organize review with Finance, Program and Customer Support to determine current year's selling price
- Update the systematic parts list with the current year's spares pricing along with the hours at the approved selling rates
- Update the AHCA Repair and Overhaul Guidelines and distribute to the Commercial Office



- Blade and Repair and Overhaul quotes are processed through the RNO database and reviewed by pricing before sending to the Commercial Office

Budgeting and Forecasting

- Assist in the preparation of annual budgets and financial forecasts
- Develop and maintain cost modules for various products and manufacturing scenarios.
- Provide input for pricing strategies based on cost analysis.

Participating with Month End Closing and Variance Analysis

- Provide monthly variance reports to the company and to budget holders, working closely with them to enable them to make accurate decisions
- Perform various analytical functions, including margin analysis, analyzing proposed introduction of new programs, fixed assets acquisition, business cases, etc.

Education & Qualifications

- University Degree or College Diploma Finance or Accounting
- CPA/CMA preferred
- 5+ years' experience determining quotes and prices
- 5+ years' experience in a manufacturing environment is an asset

Job Requirements

- Able to communicate effectively both written and verbal
- Ability to analyze financial data and prepare financial reports, statements and projections.
- Working knowledge of short and long term budgeting and forecasting, rolling budgets, and product-line profitability analysis
- Ability to work with teams to produce quality materials within tight time frames and simultaneously manage several problems
- Participate and facilitate group meetings
- Strong leadership skills
- Able to take initiative
- Excellent organizational skills; able to prioritize work and meet deadlines
- Knowledge of spreadsheets
- Attention to detail